SG - 519.

VI Semester B.B.A. Examination, Sept./Oct. 2021 (CBCS – F+R – 2016-17 and Onwards) BUSINESS ADMINISTRATION Paper – 6.1 : International Business

Time : 3 Hours

Max. Marks: 70

Instruction : All answers should be written in English only.

SECTION - A

Answer any five of the following sub-questions. Each question is carrying two marks. (5×2=10)

- 1. a) What is international business?
 - b) What do you mean by Green field strategy?
 - c) What is Globalization ?
 - d) Define MNCs.
 - e) Mention any four Indian MNCs.
 - f) What is Marketing Research ?
 - g) State any two reasons for Globalization of production.

SECTION – B

Answer any three of the following questions. Each question carries six marks.

- 2. Mention the differences between Domestic Business and International Business.
- 3. Explain the product life cycle theory.
- 4. What are the merits and demerits of MNCs ?
- 5. Explain the structure of the balance of payments.
- 6. Explain the stages of globalization of business.

 $(3 \times 6 = 18)$

SECTION - C

Answer any three of the following. Each question carries fourteen marks. (3x14=42)

- 7. Discuss the various modes of entering into the International Business.
- 8. Explain the different types of organizational structures of MNCs.
- 9. What is balance of payments ? Explain the causes and remedies of disequilibrium of BOP.
- 10. Explain the importance of International Business in the Economic development.
- 11. Explain the procedures of export trade.